

Navy Contract Press Release

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FOR IMMEDIATE RELEASE

WASHINGTON — March 31, 2023 — Emax Real Estate & Financial Advisory Services, LLC (Emax), a women-owned small business (WOSB), is pleased to announce that it has been awarded a \$35,000,000 indefinite-delivery/indefinite-quantity (IDIQ) contract for professional services in support of the Department of the Navy’s Naval Facilities Engineering Systems Command (NAVFAC) Public Private Venture (PPV) and Real Estate (RE) Program.

For over 30 years, Emax has been a leading provider of financial and real estate consulting services to public sector and commercial clients. As the recipient of this prime contracting award, Emax is excited to support the Department of the Navy’s goal to award over 20% of contract opportunities to small businesses, as well as supporting its goal of awarding contracting opportunities to WOSBs. Emax is proud of NAVFAC’s record of consistently meeting or exceeding the Department of Defense goals to award 5% of contracts to WOSB concerns and we hope this example encourages even greater support for WOSBs across all federal agencies.

Emax joined with team members SIA, a Salas O’Brien Company and Deloitte Consulting LLP to enhance our management and technical delivery capabilities under this contract. Together, the Emax team looks forward to helping expand the Department of the Navy’s PPV and RE Program with cutting edge innovation and industry best practices to support program growth across the globe.

This award builds on Emax’s years of experience as a recognized WOSB leader in managing and executing all phases of public-private transactions including Value Based Transactions, Enhanced Use Leasing programs, and Military Housing Privatization (MHPI). Emax and its team members anticipate supporting the Department of the Navy’s needs for all aspects of special venture acquisitions, including family and unaccompanied housing public-private ventures, enhanced use leasing, and other public-private venture opportunities such as energy, utilities, and lodging.